State of North Carolina
Prequalification for Single Prime Contractors

Failure to answer all of the following questions may result in disqualification. If general contractor has any questions, contact the Architect’s Project Manager (Jennifer Amster, EYP/BJAC), listed below; all questions should be submitted in writing. Completing this questionnaire does not guarantee prequalification. The State agency/institution reserves the unqualified right to reject any or all proposals and to waive informalities. The State agency/institution has developed a plan to meet or exceed goals set by GS 143-128 for the participation of minority businesses in public construction contracts. Contractors are expected to be familiar with these initiatives and to comply with program requirements.

Explanation of Pre-Qualification Selections:
If a contractor wants an explanation of their submittal’s non-prequalified status on an individual project, they should contact the owner in writing (email is sufficient) for an explanation within 3 business days of notification of the prequalified contractor’s list.

PREQUALIFICATION DUE DATE/TIME:  March 26, 2013  5:00 pm

SUBMIT TWO HARD COPIES and ONE DIGITAL COPY ON CD. The cover of the submittal should clearly indicate the project name, “E.C.U. School of Dental Medicine Community Service Learning Center #6 - Davidson”.

Submitted to:  Bill Chatfield
Contact Name receiving prequalifying packages
East Carolina University
Agency/Institution
Facilities Engineering & Architectural Services
Address
1001 East Fourth Street
Address
Greenville, NC 27858-4353
City/State Zip Code + 4
(252) 328-6858 (328) 328-4259
Phone number Fax Number
chatfieldw@ecu.edu
E-mail address

Project:  E.C.U. School of Dental Medicine Community Service Learning Center #6 - Davidson
Name of Project

The State of North Carolina Through East Carolina University
Project Owner

BJAC; Jennifer Amster, Project Manager, jennifer@bjac.com, 919-645-3216
Project Architect

Project Description:
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This is a 7,900 sf stand alone brick veneer on steel frame building, slab on grade, with gable roof on metal truss rafters. It will house clinical space with 16 operatories and support space with lab; office, seminar, lounge, reception, and waiting areas. It will be technologically advanced, with connectivity to the main dental school building in Greenville, as well as the other 9 Community Service Learning Centers. It will be located on a 1.2 acre site, and will accommodate approximately 39 parking spaces.

Section 1. MINIMUM REQUIREMENTS

1. a. General Company information (Primary/Main office location)

Company Name

Physical Address

Mailing Address

City/State  Zip Code + 4

Phone number

Fax number

Primary Contact Name

Secondary Contact Name

Primary Contact Email Address

Secondary Contact Email Address

Organization

1. b. Business type (check box)  □ Corporation  □ Partnership  □ Limited Liability Company  □ Sole Proprietor  □ Joint Venture

1. c. Type of Work (check box)  □ General Construction  □ Electrical  □ Mechanical  □ Plumbing  □ Other (please specify)

1. d. Licensing information (Please provide all North Carolina professional licenses required for you to perform your services.)

NC License Type (check box)  □ General Construction  □ Electrical  □ Mechanical  □ Plumbing  □ Other (please specify)

<table>
<thead>
<tr>
<th>NC License number</th>
<th>License Limit/Level</th>
<th>State/County/City Privilege License (provide copy)</th>
</tr>
</thead>
<tbody>
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</tbody>
</table>

Bonding

1. e. (1) Attach letter, dated within the last 30 days, from your surety company, signed by their Attorney in Fact, verifying their willingness to issue sufficient payment and performance bonds for this project, on behalf of your firm or
its agent licensed to do business in North Carolina, and verifying your company’s capability and capacity based on your current value of work. Surety company bond rating shall be rated “A” or better under the A.M. Best Rating system or the Federal Treasury List.

Have you attached a surety letter? □ Yes □ No

1. e. (2) Have any funds been expended by a surety company on your firm’s behalf? □ Yes □ No If yes, explain:

__________________________________________________________________________________________________
__________________________________________________________________________________________________

1. e. (3) List all surety companies that have provided bonds for your company for the past five (5) years, provide explanation, required, if more than one company.

<table>
<thead>
<tr>
<th>Date</th>
<th>Firm</th>
<th>Reason</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

Litigation/Claims

1. f. (1) Has your company been involved in any suits or arbitration proceedings within the last five years? □ No □ Yes If yes, please explain:

__________________________________________________________________________________________________
__________________________________________________________________________________________________

1. f. (2) Are there currently any judgments, claims, arbitration proceedings or suits involving Owners pending or outstanding against your company, its officers, owners, or agents? □ No □ Yes If yes, please explain:

__________________________________________________________________________________________________
__________________________________________________________________________________________________

Insurance

1. g. In order to prequalify, firms must indicate that they can provide evidence of insurance coverage as follows, should they subsequently be the successful bidder. Have you attached a copy of your insurance certificate? □ Yes □ No

- Worker’s Compensation insurance as required by law and Employer’s Liability Insurance coverage with minimum limits of $100,000.
- General liability insurance with minimum limits of $500,000 per occurrence for bodily injury and $100,000 per occurrence/$300,000 aggregate for property damage.
- Builder’s risk at the full insurable value of the entire work site.

Size/Capacity

1. h. (1) How many full-time permanent employees work for the company? ________________________________
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1. h. (2) If the company has more than one office location, how many full-time permanent employees work for the company at the location which will serve this project? ______________________________________________________

1. h. (3) List the annual dollar value of construction work the company has performed for each year over the last 5 calendar years (if applicable).

1 _______(yr) 2_______(yr) 3______(yr) 4_______(yr) 5_______(yr)

Section 2. GENERAL REQUIREMENTS

Experience

2. a. (1) Number of years in business as a contractor under the company name listed in 1.a., above: _________years. List any other names your firm operated under previously.

1 2 3 4 5

2. a. (2) List date, State and type of incorporation, partnership, or proprietorship establishment:

Date             State/Type (incorporation, partnership/proprietorship)

2. a. (3) List names of the firm principals appropriate to the type of the firm:
Corporation: President, Vice-president, Secretary, Treasurer
Partnership: Partners
Proprietorship: Owner
Other: List and explain

Title: __________________________ Full Name: __________________________________ Yrs Service:______________

Title: __________________________ Full Name: __________________________________ Yrs Service:______________

Title: __________________________ Full Name: __________________________________ Yrs Service:______________

Title: __________________________ Full Name: __________________________________ Yrs Service:______________

2. a. (4) Has your company ever performed construction work for the State of North Carolina and/or related public agencies and/or this specific agency/institution? ☐ Yes ☐ No
If yes, list the name of the agency, project, dollar value, owner and architect names and contact phone numbers, scheduled completion and actual completion dates for all projects completed within the last five to ten (5-10) years.

<table>
<thead>
<tr>
<th>State/Public Agency</th>
<th>Project Name</th>
<th>Dollar Value</th>
<th>Owner Agency Contact Info</th>
<th>Architect Contact Info</th>
<th>Scheduled-Actual Completion Date</th>
</tr>
</thead>
</table>

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2. a. (5) Has your organization been pre-qualified to bid on a State agency/institution project and failed to submit a bid without notice of good cause a minimum of one day before bid date?  □ Yes □ No If yes, on a separate sheet list name of project and reason you did not submit a bid.

**Office Locations**

2. b. Will this project be managed and directed from an office in NC? An office in NC is defined as “The principal place from which the trade or business of the bidder is directed or managed,” per GS 143-59 (c). □ Yes □ No

**Workload**

2. c. (1) How many projects do you currently have under contract or in progress and what is their total dollar value?

- __________________________ (#) of projects
- $________________________ (Current projects contract amount)
- $________________________ (Projects current amount remaining to bill)

2. c. (2) List the three biggest contracts currently under contract or in progress, including for each, the name of the project, owner and architect names and phone numbers, contract dollar values, percentage complete and currently anticipated completion dates.

<table>
<thead>
<tr>
<th>#1 – Project Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Description of Work Performed</td>
</tr>
<tr>
<td>Owner Name/ Representative</td>
</tr>
<tr>
<td>Owner Address/Phone #/Email</td>
</tr>
</tbody>
</table>

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## Quality Control/Administration

2. d. (1) Describe quality control procedures, including contractor inspection and approval processes. List the most recent project where these procedures were used, and provide owner and architect contact names and telephone numbers.

### Quality Control Procedures

<table>
<thead>
<tr>
<th>Description of Work Performed</th>
<th>Owner Name/Representative</th>
<th>Owner Address/Phone #</th>
<th>Architect Name/Representative</th>
<th>Architect Address/Phone #/Email</th>
<th>Contract Dollar Value</th>
<th>Percentage Complete</th>
<th>Current Anticipated Completion Date</th>
</tr>
</thead>
</table>

**Architect Name/Representative**

**Architect Address/Phone #/Email**

**Contract Dollar Value**

**Percentage Complete**

**Current Anticipated Completion Date**
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<table>
<thead>
<tr>
<th>Project Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Owner Name/ Representative</td>
</tr>
<tr>
<td>Owner Address/Phone #</td>
</tr>
<tr>
<td>Architect Name/Representative</td>
</tr>
<tr>
<td>Architect Address/Phone #/Email</td>
</tr>
<tr>
<td>Contractor Inspection Process</td>
</tr>
<tr>
<td>Approval Process</td>
</tr>
</tbody>
</table>

2. d. (2) Describe management plans for processing Requests for Information (RFI’s), shop drawings, submittals, value engineering, change orders, proposals, and requests for deviations. Identify key personnel assigned to these or other special issues. Describe your approach to dispute and claims resolution.

<table>
<thead>
<tr>
<th>Management Plan Process</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name of Key Personnel</td>
</tr>
<tr>
<td>Requests for Information (RFI’s)</td>
</tr>
<tr>
<td>Shop Drawings</td>
</tr>
<tr>
<td>Submittals</td>
</tr>
<tr>
<td>Value Engineering</td>
</tr>
<tr>
<td>Change Orders</td>
</tr>
<tr>
<td>Proposals</td>
</tr>
<tr>
<td>Requests for Deviations</td>
</tr>
<tr>
<td>Dispute and Claim Resolution Approach</td>
</tr>
<tr>
<td>Other Special Issues</td>
</tr>
</tbody>
</table>

Financials

2. e. Attach latest balance sheet and income statement if available, based on company type. Audited statements preferred. If not available, attach a copy of the latest annual renewal submission to the relevant licensing board. (Firm must submit financial data and may clearly indicate a request for confidentiality to avoid this item becoming part of a public record.) Have you attached a balance sheet?  □ Yes  □ No

List any lines of credit, including the identification of the financial institution holding the credit line, contact name and phone number at the institution, current total line of credit, current balance available, and effective date of the stated balances (must be within the last 30 days). Have you attached a line of credit statement?  □ Yes  □ No
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Note: As provided by statute, the agency/institution will consider keeping trade secrets which the bidder does not wish disclosed confidential. Each page shall be identified in boldface at the top and bottom as “CONFIDENTIAL” by the bidder. Cost information shall not be deemed confidential. In spite of what is labeled as a trade secret, the determination whether it is or not will be determined by North Carolina law.
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Litigation/Claims

2. f. (1) Has your company ever failed to complete work awarded to it? □ Yes □ No
If yes, please provide project name(s), contact information for owner and architect, year(s), and reason why. Attach relevant documentation.

__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________

2. f. (2) Have you ever paid liquidated damages on any project? □ Yes □ No If yes, state the project name(s), year(s), and reason why.

__________________________________________________________________________________________________
__________________________________________________________________________________________________
__________________________________________________________________________________________________

2. f. (3) Has your company filed any claims with the North Carolina State Construction Office within the last five years? □ Yes □ No If yes, state the project name(s), year(s), case number, and reason why.

__________________________________________________________________________________________________

2. f. (4) Has your present company, its officers, owners, or agents ever been convicted of charges relating to conflicts of interest, bribery, or bid-rigging? □ Yes □ No If yes, state the project name(s), year(s), and reason why:

__________________________________________________________________________________________________

2. f. (5) Has your present company, its officers, owners, or agents ever been barred from bidding public work in North Carolina? □ Yes □ No If yes, state the project name(s), year(s), case number and reason why:

Safety Record

2. g. List your company’s Experience Modification Rate (EMR) for past three years. (Attach OSHA 300 Log for the last 3 years.) Have you attached OSHA 300 log? □ Yes □ No

<table>
<thead>
<tr>
<th>Present Rate</th>
<th>Last Rate</th>
<th>Year before rate</th>
</tr>
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</table>

If these rates reflect corporate performance over a number of locations, please explain, to the extent possible, the performance experience of the location serving this project:

__________________________________________________________________________________________________

List any OSHA fines and job site fatalities in the past 3 years with an explanation:

__________________________________________________________________________________________________

Historically Underutilized Business (HUB) Plan

2. h. (1) Does the company currently have a documented plan for engaging subcontractor participation from Historically Underutilized Businesses? □ Yes □ No If yes, please attach your company’s HUB Plan.

2. h. (2) What has been your company’s typical percentage level of Historically Underutilized Business participation for similar projects in North Carolina for the past 5 years? ____________%
List the HUB participation you provided in the three “similar” projects cited in Section 3.a., below, including name, percentage achieved and owner representative’s name and telephone number.

<table>
<thead>
<tr>
<th>Project Name</th>
<th>HUB %</th>
<th>Owner’s Rep</th>
<th>Contact Phone #</th>
</tr>
</thead>
<tbody>
<tr>
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</table>

Section 3. PROJECT SPECIFIC REQUIREMENTS

Project-Specific References

3. a. Please identify three projects most closely reflecting the size and complexity of the type of work being requested for the currently proposed project. The similar projects should have been completed within the last ten (10) years, at least one of which within the last five (5) years. Include:

| #1 – Similar - Project Name | Project description and its similarity to proposed project | Role and Responsibility | Delivery Method | Owner Name/ Representative | Owner Address/Phone # | Architect Name/Representative | Architect Address/Phone #/Email | Contract Dollar Value | Final Contract Dollar Value | Scheduled Completion Date | Actual Completion Date | Performance Rating or Letter of Commendation | Sub-Contractor Relations – References from similar relevant projects | #1 – Sub-Contractor Reference |
### #2 – Similar - Project Name

<table>
<thead>
<tr>
<th>Project Description and its’ Similarity to proposed project</th>
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</thead>
<tbody>
<tr>
<td>Role and Responsibility</td>
</tr>
<tr>
<td>Delivery Method</td>
</tr>
<tr>
<td>Owner Name/ Representative</td>
</tr>
<tr>
<td>Owner Address/Phone #</td>
</tr>
<tr>
<td>Architect Name/Representative</td>
</tr>
<tr>
<td>Architect Address/Phone #/Email</td>
</tr>
<tr>
<td>Contract Dollar Value</td>
</tr>
<tr>
<td>Final Contract Dollar Value</td>
</tr>
<tr>
<td>Scheduled Completion Date</td>
</tr>
<tr>
<td>Actual Completion Date</td>
</tr>
<tr>
<td>Performance Rating or Letter of Commendation</td>
</tr>
</tbody>
</table>

**Sub-Contractor Relations – References from similar relevant projects**

- #1 – Sub-Contractor Reference
- #2 – Sub-Contractor Reference
- #3 – Sub-Contractor Reference

### #3 – Similar - Project Name

<table>
<thead>
<tr>
<th>Project Description and its’ Similarity to proposed project</th>
</tr>
</thead>
<tbody>
<tr>
<td>Role and Responsibility</td>
</tr>
<tr>
<td>Delivery Method</td>
</tr>
<tr>
<td>Owner Name/ Representative</td>
</tr>
<tr>
<td>Owner Address/Phone #</td>
</tr>
<tr>
<td>Architect Name/Representative</td>
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<td>Architect Address/Phone #/Email</td>
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<table>
<thead>
<tr>
<th>Contract Dollar Value</th>
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<td>Final Contract Dollar Value</td>
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<td>Scheduled Completion Date</td>
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<td>Performance Rating or Letter of Commendation</td>
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<tr>
<td>Sub-Contractor Relations – References from similar relevant projects</td>
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<tr>
<td>#1 – Sub-Contractor Reference</td>
<td></td>
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<tr>
<td>#2 – Sub-Contractor Reference</td>
<td></td>
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<tr>
<td>#3 – Sub-Contractor Reference</td>
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</tbody>
</table>

[General project references were requested in section 2. a. (4), based on a “Yes” response, and 2. c. (2). If this comparable project information is already reflected in those responses, please simply identify the relevant projects and detailed information.]

Staffing and Organizational Structure

3. b. (1) Staff Qualifications - Provide organizational structure reflecting authority, responsibility and proportion of time dedicated to this project and job descriptions for all key positions. Provide evidence that the key personnel have worked together successfully as a team.

3. b. (2) Project-specific Staff Experience - Project-specific employment history is requested for key personnel for similar projects performed within the last five years. As attachments, include qualifications (resumes) of the project team key personnel to be assigned to this project. For each resume, include name, length of time employed with your company, proposed position, education and training, professional registrations/licenses, and affiliations, company and project-specific employment history.

Information should include project size and description, time and budget performance, position held, authority and responsibilities, contributions made to project success, and include owner/architect contacts with phone numbers.

3. b. (3) Staff Availability - Are key personnel also proposed on any other projects for which bidding and contracting is pending? □ Yes □ No If yes, describe general availability and qualifications of potential substitutes.

Other Unique Information

3. c. (1) Indicate the number and type of dental or medical/patient care spaces for each project identified in item 3a above.

3. c. (2) Does the proposed team have experience on projects (indicate number) with owner-provided medical or dental equipment (chairs, casework and imaging equipment, including concrete floor flatness and floor levelness requirements associated with medical or dental clinics)? Indicate type of equipment and briefly explain approach to the work (ie., self-perform, subcontract, use of placement drawings, etc.) to ensure a coordinated installation.
3. c. (3) Does the proposed team have experience on projects (indicate number) with installation of medical gases?

3. c. (4) Has your company been unable to deliver any projects within the allotted construction contract duration, in the last 3 years? If so, list each project name and location, contract start and completion dates, actual completion date, reason for delay and Owner’s contact information.
4. Signature

By signing this document, you are acknowledging that all answers are true to the best of your knowledge.

Submitted by:

_____________________________________________________________________________________________________________________
Company Name (as licensed in NC)
_____________________________________________________________________________________________________________________
Physical Address
_____________________________________________________________________________________________________________________
Mailing Address

a. Dated this day of: ____________________________

Submitted by: ____________________________________________
Signature by Authorized Officer
Print Title of Authorized Officer
Phone: ___________________________________________
Contact person’s phone number
Email: ____________________________________________
Contact person’s E-mail address

b. Notary Certification:
North Carolina
__________County

I, a Notary Public of the County and State aforesaid, certify that __________________________, personally appeared before me this day and acknowledged the execution of the foregoing instrument. Witness my hand and official seal, this the ______ day of _________________, 20____.

(Official Notary Seal or Stamp)

Signature of Notary Public

My commission expires _____________________, 20____