

East Carolina University Foundation, Inc.
Operating Budget Report
As of January 31, 2012

REVENUE	Approved	7 Months YTD		Budget	
	Budget	Actual	Remaining	% Used	Over/(Under)
Unrestricted Contributions	\$ 75,000	\$ 48,382	26,618	65%	\$ (43,750)
Annual Fund Fee- DM Fee	20,832	10,607	10,225	51%	(12,152)
Annual Fund Fee- Telefund	91,391	36,690	54,701	40%	(53,311)
Gift Fee	75,000	41,929	33,071	56%	(43,750)
Administrative Fee	525,765	538,299	(12,534)	102%	N/A
Misc. Income	50,794	25,225	25,569	50%	(29,630)
Total Revenue	838,782	701,132	137,650		
EXPENSES					
Foundation Operations					
Administration	50,900	20,388	30,512	40%	(9,304)
Foundation Financial Services	55,050	36,039	19,011	65%	3,927
Board Relations	268,375	138,028	130,347	51%	(18,524)
Gift Records	10,000	4,556	5,444	46%	(1,277)
	384,325	199,011	185,314		
Foundation Development					
Annual Fund	112,600	63,729	48,871	57%	(1,954)
Annual Fund / Telemarketing	113,264	20,256	93,008	18%	(45,815)
Campaign	42,000	1,071	40,929	3%	(23,429)
Develop / Corp Gifts	18,177	6,612	11,565	36%	(3,991)
Develop / Planned Giving	67,209	30,160	37,049	45%	(9,045)
Develop / Major Gifts	114,072	47,486	66,586	42%	(19,056)
Adv Serv / Donor Relations	43,650	42,869	781	98%	17,407
Adv Serv / General	41,200	8,493	32,707	21%	(15,540)
Giving Society Recognition	27,750	7,950	19,800	29%	(8,238)
General Advancement	24,678	13,001	11,677	53%	(1,395)
	604,600	241,627	362,973		
University Support					
University Support	120,000	120,000	-	100%	N/A
Alumni Association	15,000	15,000	-	100%	N/A
	135,000	135,000	-		
Total Expenses	1,123,925	575,638	548,287		
NET OF REVENUE AND EXPENSE	(285,143)	125,494	(410,637)		
Unrestricted Funds Contribution	285,143	285,143	-		
NET OF REVENUE AND EXPENSE	\$ -	\$ 410,637	\$ (410,637)		

This information is unaudited and subject to change.